

# Speaker Biography



## Donald O. Beers

Don Beers is a partner at Arnold & Porter LLP. He is experienced in both litigation and regulatory matters involving human and veterinary drugs, medical devices, food additives, and cosmetics. He has counseled FDA-regulated companies and represented them before the Agency, in the Congress and in the courts, on a wide variety of FDA-regulatory and related issues. In addition, he has advised and represented pharmaceutical and medical device companies on issues relating to pricing, reimbursement, and fraud and abuse.

Mr. Beers served the Food and Drug Administration for over ten years as Associate Chief Counsel for Drugs, Associate Chief Counsel for Enforcement, and attorney in the Office of Chief Counsel. He also clerked for the Honorable Milton Pollack of the United States District Court, Southern District of New York. Mr. Beers is the author of *Generic And Innovator Drugs: A Guide to FDA Approval Requirements* (Aspen Law and Business, 6th ed. 2004), the Web site guide, "Regulatory Considerations in Development of a Biotechnology Product for Therapeutic or Diagnostic Use," [www.arnoldporter.com/biotechnology](http://www.arnoldporter.com/biotechnology), and a number of articles on regulatory issues. He taught food, drug, and medical device law as an adjunct professor at the University of Pennsylvania Law School in 1982-1984.

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### Practice Areas

Food, Drug and Medical  
Devices  
Biotech and Medical  
Technology  
Health Care and  
Pharmaceutical  
Fraud, Abuse, and  
Compliance  
Life Sciences

### Education

J.D., Columbia Law School,  
1974  
B.A., Dartmouth College,  
1971

### Admitted

Supreme Court of the  
United States  
District of Columbia